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Putting it all together
- How Novotech simplifies IoT

Getting Started with Novotech
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Established in 2001
Privately owned and operated
Headquartered in Ottawa with Sales and Engineering presence across North America
Best Selection of IoT Hardware, Services and Solutions

About Novotech

IoT Experience
IoT-only Focus for over a decade
Best Technical Pre-sales and Post Sales Support
Service levels to meet the needs of our valued clients

The Novotech Difference
Hardware Portfolio

Modems

- Finished devices that are used to enable quick, reliable and secure access to remote devices
- Offer connectivity via wired ports, short-area wireless and WiFi
- Ideal for: Remote Monitoring, Landline replacement and mobile applications
- Key markets: Retail, Public Safety, Utilities and Oil / Gas

Modules

- Board-Level components that are used to provide connectivity (local area, satellite, cellular, etc) for devices
- Involve a significant amount of time, expertise and cost to bring to a product to market
- Ideal for: PERS devices, Consumer products, Industrial and Tracking
- Key markets: Medical, Fleets, Consumer-focused and Military

Cell Boosting

- Advanced products for enhancing and improving the cellular signal strength for areas ranging from a few hundred square feet to hundreds of thousands or more!
- Improved signal strength means less dropped calls, faster data speeds and improved device battery life
- Ideal for: Retailers, offices, public spaces, factories and more

GPS & Timing

- Advanced solutions used to provide highly accurate tracking information and to keep vital networks in sync down to the thousandths of a second
- Can be system board components or can be standalone solutions
- Ideal for: IT departments, Military, Government, Oil/Gas and more

Antennas

- Antennas are like tires on your car... they are the only thing that touches the “road”…get a good one!
- Antennas are used for any wireless technology, such as cellular, satellite, Bluetooth and GPS.
- They can be put internally into a device, attached directly to a port on a device or attached to a cable.

- Cell Boosting GPS Antennas
- Advanced products for enhancing and improving the cellular signal strength for areas ranging from a few hundred square feet to hundreds of thousands or more!
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- Ideal for: Retailers, offices, public spaces, factories and more
SecureIoT™

Provides a Turn-key, hosted solution that protects your IoT devices against many known threats such as viruses and malware.

Is ideal for devices that are reporting vital data for your business or for remote communication sites.

Ask us about Hardware focused security solutions for more demanding sites.

Continuity

Provides a turn-key solution to give you a reliable, secure method of accessing the Internet.

Can be used to back-up a Landline connection or instead of one.

Ideal for: Out of Band Management, Router backup, Retailers/POS, Kiosks and more.

SensorIoT™

Offering the same reliable and secure connectivity of Continuity, SensorIoT™ adds the power of sensors to help give you more information about your business.

Includes SensorIoT™ Portal, where you can view your data, create text/email alerts and set up reports to be delivered to your inbox.

Many manufacturers want to add the power of IoT to their devices but are overwhelmed by the process.

SimpleIoT™

SimpleIoT™ lets you benefit from two decades of IoT experience to bring your IoT dream to market.

Novotech can provide all the hardware, connectivity, data analysis, certification help and engineering assistance you need to get moving.

Even with all of the right equipment and software, you can often use some help in getting your IoT solution to deliver on its promises.

Novotech can help with things from installation to device setup to staging to providing extra technical support.

You do what you do, we can make you better!
Digi Modems

- WR-11
- WR-21
- WR-44
- LR-54

Encore Networks

- EN 400
- EN 1000
- EN 2000
- EN4000
Benefits of Enhancement

- Fewer dropped calls
- Longer battery life
- Longer device replacement cycles

ClearRF

WRE2700
WRE2710
WRE5500
Nextivity

Cel-Fi Pro
Cel-Fi Duo
Cel-Fi Duo+
Cel-Fi Quattra

WeBoost

Home Series
Eqo Series
Connect Series
Inline Boosters
How Novotech simplifies IoT

IoT Hardware for all sizes of customers in every market

Hosted turn-key solutions, customizable solutions or integrate into your existing systems

Assistance in growing your solution as your business grows

Open platforms that allow you to remain in control of your data

1.800.268.8628
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#NovotechM2M